
Press Release

Netcelerate Named to CRN's Next-Gen 250 List for the Third Consecutive Year

Ottawa-based firm recognized as one of the top up-and-coming solution providers in North America

FOR IMMEDIATE RELEASE:

Ottawa, ON. – September 26th, 2013 – Netcelerate Corporation, an Ottawa-based VoIP and internet service provider, today announced it has been recognized by UBM Channel as a member of CRN's third annual Next-Gen 250 list. The CRN Next-Gen 250 highlights up and coming VARs that have recently entered the market with a smart and different approach to solution selling and integration. This is the third consecutive year that Netcelerate has been recognized.

This Next-Gen 250 list is a snapshot of solution providers who are zeroing in on lucrative and emerging technologies, among them cloud computing, mobility, virtualization, unified communications, business analytics and business intelligence.

"Addressing evolving communication needs of small and medium-sized businesses while delivering superb services to existing customers continues to be very challenging and we are extremely proud that our effort was recognized and we have been included as a member of the 2013 CRN Next-Gen 250 for the third year in row," says Jacek Jarmoc, Vice President of Marketing and Sales at Netcelerate.

"The channel is constantly evolving as existing models are being tested and new ones are created," said Kelley Damore, VP, Editorial Director, UBM Channel. "All the companies on this year's list have only been in business since 1999. Some have transformed their business to meet the demands of a changing market. Others didn't have the baggage of transitioning from hardware to services to recurring revenue and have been able to build a business on an entirely new model and leverage new technology platforms. Regardless of how they got here, we congratulate each company for making this year's list."

A sample of the Next-Gen 250 list is available online at www.CRN.com. The entire 2012 database will be published only in CRN's App for iPad, CRN Technology News. This exciting new app will provide subscribers with exclusive content and full access to CRN's premier Solution Provider lists. For more information, visit www.CRN.com/Tablet.

ABOUT NETCELERATE

Netcelerate has become a leader in transforming business communications by providing small and medium enterprises with business grade phone systems, hosted and managed voice and data services, business communications, and mobility solutions. The company's solutions have been built using Cloud Computing architecture and robust, manageable network access technology to ensure the best quality of service and the highest security for their customers. Netcelerate strives to provide affordable, easy-to-use, cost-saving solutions that are simple to integrate modify and scale to accommodate enterprise growth. Netcelerate provides their customers with great telecommunication cost savings while maintaining high resiliency.

Netcelerate was established in 2003 and is headquartered in Ottawa, Ontario, with offices in Montreal, Toronto and Calgary. Netcelerate offers private networks across Canada, with network coverage in all major U.S. cities through various partnerships.

About UBM Channel

UBM Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With more than 30 years of experience and engagement, UBM Channel has the unmatched channel expertise to execute integrated solutions for technology executives, managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. UBM Channel is a UBM company. To learn more about UBM Channel, visit us at <http://www.ubmchannel.com>.

UBM plc (www.ubm.com)

UBM plc is a leading global business media company. We inform markets and bring the world's buyers and sellers together at events, online, in print and provide them with the information they need to do business successfully. We focus on serving professional commercial communities, from doctors to game developers, from journalists to jewellery traders, from farmers to pharmacists around the world. Our 6,000 staff in more than 30 countries are organised into specialist teams that serve these communities, helping them to do business and their markets to work effectively and efficiently.

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